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PlainsCapital Bank Hires Arlington Commercial Banking Team

Mark Warren, Ben Hanna & Brad Hays have worked as a team throughout their banking careers; now they're launching a PlainsCapital Bank location

FORT WORTH, TEXAS (July 17, 2007) – PlainsCapital Bank, the second-largest privately held bank in Texas and the 15th largest in the United States with more than \$3 billion in assets, announces the hiring of an Arlington commercial banking team that includes Mark Warren, Ben Hanna and Brad Hays. Warren and Hanna have worked together for 25 years, while Hays joined the team 17 years ago. At PlainsCapital Bank, the team was hired by former colleague and current PlainsCapital Bank Fort Worth Banking Group President Steve Hambrick.

“We don’t pick a new bank market and then hire the people for that location. We hire the best banking talent first, and then find a bank location for those people,” PlainsCapital Corporation Chairman and CEO Alan B. White said. “Mark Warren, Ben Hanna and Brad Hays are long-time Arlington bankers who have a solid reputation among commercial businesses in Arlington. With the opening of our new Arlington location, they’ll enable us to put down roots in the community very quickly.”

“Our customers appreciate banking with individuals who know them personally and who can make local decisions,” White said. “That’s why hiring the right people, like our Arlington team, is so important.”

The hiring of Warren, Hanna and Hays reunites the bankers with a former colleague, Steve Hambrick, who is now PlainsCapital Bank Fort Worth Area Banking Group President. All four men worked in the same commercial banking group during the 1990s at what was then BankOne in Arlington. Hambrick joined PlainsCapital Bank in 2004 and launched the bank’s Downtown Fort Worth location. He now oversees all of PlainsCapital’s banks in Fort Worth, Weatherford and now Arlington.

“We’ve always considered Arlington to be an option for PlainsCapital Bank, but entering that market depended on getting the right group of people together,” Hambrick said. “Having worked personally with Mark, Ben and Brad, I knew they’d be a perfect fit for our culture.”

“Our success has been built on being the single point of contact for our individual customers,” Warren said. “PlainsCapital’s decentralized structure is a positive thing for us, allowing us to stay in close contact with our customers so we can provide them highly personalized service.”

PlainsCapital Bank provides banking, asset management and residential mortgages to individuals and commercial customers. Fort Worth is one of the bank’s fastest-growing markets with \$387 million in local assets and 100 employees. In the past three months, the company has announced leasing space at 3100 Hulen St. in the upscale Trinity Commons commercial development as well as at 3707 Camp Bowie Blvd. in the Museum District. Warren’s team is working in the bank’s Downtown Fort Worth location until an Arlington location is opened.

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Said Hambrick, “No matter how large or small, decisions should be made locally by people who live in the community with the customers they serve. To us, that’s what real relationship banking is all about.”

MARK W. WARREN

Warren brings more than 32 years of Arlington banking experience to bear in his new position as PlainsCapital Bank Arlington President. In fact, he began his banking career in 1975 at Arlington Bank of Commerce, where he remained for his entire career through numerous mergers and name changes. The vast majority of his career has been dedicated to serving middle market businesses, a focus that will continue as he builds the PlainsCapital Bank Arlington office. Warren serves on both the board of directors and finance committee of the River Legacy Foundation. He attended the University of Texas at Arlington, graduating with a bachelor’s degree in finance.

BEN HANNA

Hanna joins PlainsCapital Bank Arlington as executive vice president. His 25 years in banking were spent with Warren, creating an extremely close and successful professional relationship. Prior to joining Warren in banking, Hanna worked as a field examiner for the Texas Department of Banking for four years. Hanna serves on the board of directors and the planning and zoning appeals board for the town of Pantego, Texas. He earned a bachelor’s degree from the University of Texas at Arlington and is a graduate of the Texas Tech School of Banking.

BRAD HAYS

Hays, who also has worked with Warren for the duration of his career, has more than 17 years of local banking experience and joins PlainsCapital Bank Arlington as executive vice president. He graduated from the University of North Texas with a bachelor’s degree in business.

About PlainsCapital Corporation

Independent financial services company PlainsCapital Corporation offers banking, asset management and residential mortgages to individuals and commercial customers. The company’s cornerstone is PlainsCapital Bank, the second-largest privately held bank in Texas and 15th largest in the United States with more than \$3 billion in assets. PlainsCapital’s 1,500 employees are empowered to deliver individualized solutions to ensure their clients’ financial success.

Find more information at www.PlainsCapital.com.

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