

Merger FAQs

1. Why is this merger taking place during the current financial climate?

A challenging financial marketplace provides growth opportunities for an exceptionally strong bank holding company like PlainsCapital Corporation. During the course of its 21-year history, PlainsCapital Corporation has been steadily developing business, expanding its footprint, adding subsidiaries and growing its breadth of services. PlainsCapital Corporation is well capitalized and is able to grow in this financial climate.

2. How does this merger benefit PlainsCapital Corporation?

The merger with First Southwest Holdings, Inc. gives PlainsCapital Corporation the breadth of services it requires to fulfill its long-term strategic goal of becoming a full-service middle market bank. The merger also further strengthens PlainsCapital's financial position with additional deposits, additional capital and accretion in earnings at closing. And, the merger expands PlainsCapital's customer base beyond middle-market companies and high net worth individuals to include government entities and municipalities.

3. How does this merger benefit First Southwest?

Merging with a depository and lending institution is a logical extension of First Southwest's current services and brand. By having a strong relationship with a depository institution such as PlainsCapital Bank, First Southwest can better serve its client base.

4. What makes this merger a good fit for both companies?

- The companies' leaders are like-minded. PlainsCapital Corporation Chairman and CEO Alan B. White and First Southwest Holdings Chairman and CEO Hill A. Feinberg are entrepreneurial and visionary leaders who've known each other for nine years. They are committed to the success of the combined entity.
- The company cultures mesh. PlainsCapital and First Southwest attribute their success to building long-term relationships with their customers by delivering highly personalized service.
- Both companies are privately held.
- The companies share similar customers and operate in many of the same Texas markets.
- Each company also brings something new to the table: new customers, markets, products and services.

5. What role will Hill A. Feinberg have in the new organization?

Hill A. Feinberg will continue serving as chairman and CEO of First Southwest Holdings.

6. Will First Southwest relocate its headquarters to PlainsCapital Corporation's headquarters?

No. First Southwest's headquarters will remain at its current location at 325 North St. Paul Street, Suite 800, Dallas, Texas.

7. Will First Southwest's name change?

First Southwest will keep its name. First Southwest has had a strong brand in the financial services industry for 62 years.

8. How will First Southwest's employees and customers be affected by this acquisition?

First Southwest will operate as if it were an independent subsidiary of PlainsCapital Corporation. It will be "business as usual" for both First Southwest customers and employees.